



**ADVISED UNITI
FOR ITS €36 MILLION LONG-TERM PARTNERSHIP
WITH PGIM REAL ESTATE**

July 2019



Founded in 2012, UNITI is a real estate group whose main mission is the construction and development of subsidized housing in France. UNITI has developed its offer as an answer to the unmet demand identified on this social housing segment. The Group has proven the relevance of its model with the delivery of more than 550 social housing units and the current construction of over 1,000 new units.

In response to an under-sized housing stock dedicated to independent seniors, and to promote a social and generational cohesion throughout the national territory (real DNA of the Group), UNITI has expanded its offer in 2018 to develop several projects of senior housings, in partnership with the operator AQUARELIA.

In 2018, the Group achieved a turnover of €51.7 million and an operating result of €4.7 million (margin of 9.1%).

UNITI's shares are currently listed on Euronext Access Paris. A transfer on Euronext Growth Paris is in proceed (FR0012709160– ALUNT).

ATOUT CAPITAL advised UNITI in the establishment of a long-term investment partnership with PGIM Real Estate, the PRUDENTIAL FINANCIAL's real estate investment business and one of the world's largest real estate investors.

This partnership has been built through a capital increase, providing to PGIM Real Estate a 35% stake and the creation of UNITI CROISSANCE, a €30 million committed joint venture which will finance €200 million of housing sales.

This €36 million partnership enables UNITI to reinforce its capital structure and finance its development, in order to become a nation-wide player in the construction of social and accessible housing segment.